



**Les Stumpf Ford**  
3030 W College Ave, Appleton, Wisconsin, 549142990  
Office: 920-731-5211 Fax: 920-731-5481

## Customer Proposal

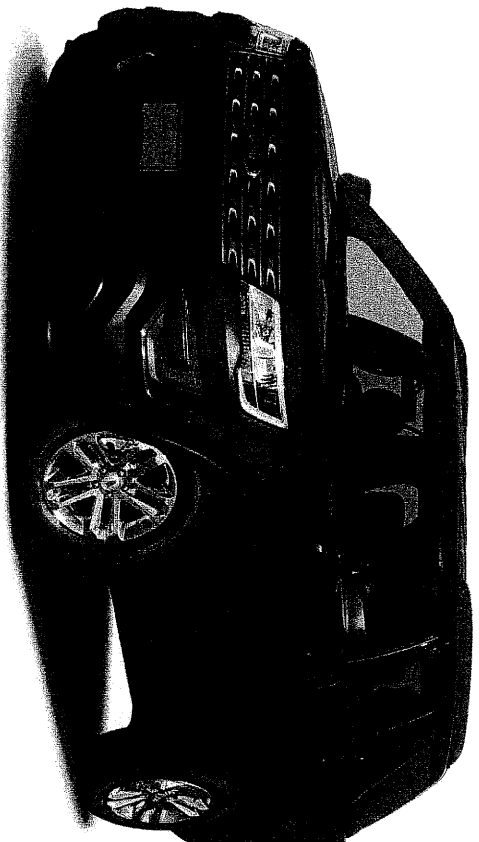
**Prepared for:**

Mr. Edgar A. Gonzalez  
Support Services Captain, Neenah Police  
2111 Marathon Avenue  
Neenah, WI 54956  
Office: 920-886-6014  
Fax: 920-886-6055  
Mobile: 920-886-6014  
Email: [egonzalez@ci.neenah.wi.us](mailto:egonzalez@ci.neenah.wi.us)

**Prepared by:**

Mike Coulthard  
Office: 920-731-5211  
Email: [mikec@stumpfford.com](mailto:mikec@stumpfford.com)

**Date:** 08/24/2016  
**Vehicle:** 2017 Explorer Base  
4dr FWD





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*Re: Vehicle Proposal*

Dear Mr. Gonzalez,

Thank you very much for your interest in acquiring a vehicle from our dealership. We concur that your interest is well deserved. We hope that an outstanding product lineup and our dedication to customer service will enhance your ownership experience should you decide to buy a vehicle from us.

Attached, please find additional information that I hope will assist you in making a more informed decision. Please feel free to contact me at any time as I would truly appreciate the opportunity to be of service to you.

Sincerely,

**Mike Coulthard**  
Commercial Accounts Manager  
920-731-5211  
[mikec@stumpfford.com](mailto:mikec@stumpfford.com)



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**2017 Explorer Sport Utility**  
4dr FWD Base(K7B)

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Selected Options

Code	Description	MSRP
<b>Base Vehicle</b>		
K7B	Base Vehicle Price (K7B)	\$31,160.00
<b>Packages</b>		
100A	Equipment Group 100A	N/C
<b>Powertrain</b>		
998	Engine: 3.5L Ti-VCT V6 (FFV)	Included
<p><b>Not standard equipment in CA Emissions States.</b></p> <p><i>Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles with the 3.5L Ti-VCT V6 engine shipped to Federal Emissions States or Cross Border State dealers and is only available with a Federal emissions system. (FFV system not available with code 422 and requires code 936 or 423 if applicable for California Emissions State dealer destinations). Cross border states include AZ, DC, ID, NH, NV, OH, VA, WV.</i></p>		
44J	Transmission: 6-Speed SelectShift Automatic	Included
STDAX	3.39 Non-Limited-Slip Axle Ratio	Included
STDGV	GVWR: 6,160 lbs	Included
<b>Wheels &amp; Tires</b>		
STDTR	Tires: P245/60R18 AS BSW	Included
64H	Wheels: 18" Painted Aluminum	Included
<b>Seats &amp; Seat Trim</b>		
7	Cloth Bucket Seats	Included
<p><i>Includes 8-way power driver's seat with power lumbar and manual recline, 4-way manual passenger manual passenger seat with manual recline and 4-way adjustable driver and front-passenger head restraints.</i></p>		
<b>Other Options</b>		
PAINT	Monotone Paint Application	STD
113WB	113" Wheelbase	STD
STD RD	Radio: AM/FM Stereo w/Single-CD/MP3 Capable	Included
<p><i>Includes 6 speakers and speed-compensated volume.</i></p> <p><i>Includes:</i></p> <p>- SYNC</p> <p><i>Includes enhanced voice recognition communications and entertainment system, 911 Assist, 4.2" LCD screen in center stack, Applink and 1 smart-charging multimedia USB port in the Media Hub. Note: SYNC Applink lets you control some of your favorite compatible mobile apps with your voice. It is compatible with select smartphone platforms. Commands may vary by phone and Applink software.</i></p>		
16N	Floor Liners	\$120.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See



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## Selected Options (cont'd)

Code	Description	MSRP
153	Front License Plate Bracket	N/C
60V	Rear Bumper Protector (Dealer Installed)	\$75.00
	Factory invoiced accessory.	
C09	Priced DORA	N/C
<b>Fleet Options</b>		
76R	Reverse Sensing System	\$275.00
	REQUIRES valid FIN code.	
<b>Interior Colors</b>		
7L_03	Medium Light Camel	N/C
<b>Primary Colors</b>		
N1_01	Blue Jeans Metallic	N/C
<b>SUBTOTAL</b>		
		\$31,630.00
<b>Destination Charge</b>		
		\$945.00
<b>TOTAL</b>		
		\$32,575.00

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## Selected Equipment & Specs

### Dimensions

- \* Exterior length: 198.3"
- \* Exterior height: 70.0"
- \* Front track: 67.0"
- \* Turning radius: 19.6'
- \* Front legroom: 42.9"
- \* 3rd row legroom: 32.0"
- \* Rear headroom: 40.6"
- \* Front hiproom: 57.3"
- \* 3rd row hiproom: 40.7"
- \* Rear shoulder room: 61.0"
- \* Passenger volume: 151.7cu.ft.
- \* Cargo volume seats folded: 43.8cu.ft.
- \* Exterior width: 78.9"
- \* Wheelbase: 112.8"
- \* Rear track: 67.0"
- \* Min ground clearance: 7.8"
- \* Rear legroom: 39.5"
- \* Front headroom: 41.4"
- \* 3rd row headroom: 37.8"
- \* Rear hiproom: 56.8"
- \* Front shoulder room: 61.5"
- \* 3rd row shoulder room: 50.8"
- \* Cargo volume: 21.0cu.ft.
- \* Maximum cargo volume: 80.7cu.ft.

### Powertrain

- \* 290hp 3.5L DOHC 24 valve V-6 engine with variable valve control, SMPi
- \* ULEV II
- \* Front-wheel drive
- \* Fuel Economy Highway: 24 mpg
- \* Recommended fuel : regular unleaded
- \* 6 speed automatic transmission with overdrive
- \* Fuel Economy City: 17 mpg
- \* Capless fuel filler

### Suspension/Handling

- \* Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- \* Speed-sensing electric power-assist rack-pinion Steering
- \* P245/60HR18 BSW AS front and rear tires
- \* Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks
- \* Front and rear 18 x 7.5 painted aluminum wheels

### Body Exterior

- \* 4 doors
- \* Black door mirrors
- \* Body-coloured bumpers
- \* Clearcoat paint
- \* Driver and passenger power remote folding door mirrors
- \* Lip rear spoiler
- \* Roof rack rails only
- \* Front and rear 18 x 7.5 wheels

### Convenience

- \* Manual air conditioning with air filter
- \* Auxiliary rear heater
- \* Power windows
- \* Driver and passenger 1-touch down
- \* Manual tilt steering wheel
- \* Day-night rearview mirror
- \* Wireless phone connectivity
- \* 2 1st row LCD monitors
- \* Dual illuminated visor mirrors
- \* Full overhead console
- \* Rear door bins
- \* Rear HVAC with separate controls
- \* Cruise control with steering wheel controls
- \* Driver and passenger 1-touch up
- \* Remote power door locks with 2 stage unlock and illuminated entry
- \* Manual telescopic steering wheel
- \* 911 Assist emergency S.O.S
- \* AppLink smart device integration
- \* Front and rear cupholders
- \* Full floor console
- \* Driver and passenger door bins

### Seats and Trim

- \* Seating capacity of 7
- \* 8-way 6-way power driver seat adjustment
- \* Front bucket seats
- \* Power 2-way driver lumbar support

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Selected Equipment & Specs (cont'd)

- \* Power height adjustable driver seat
- \* Centre front armrest
- \* 50-50 3rd row split-bench seat
- \* Metal-look instrument panel insert
- \* Leather/chrome gear shift knob
- \* 4-way passenger seat adjustment
- \* 60-40 folding rear split-bench seat
- \* Cloth seat upholstery
- \* Metal-look console insert

### Entertainment Features

- \* AM/FM/Satellite-prep radio
- \* MP3 decoder
- \* SYNC external memory control
- \* 12 speakers
- \* Integrated roof antenna
- \* Single CD player
- \* Auxiliary audio input
- \* Steering wheel mounted radio controls
- \* Wireless streaming

### Lighting, Visibility and Instrumentation

- \* LED low beam aero-composite headlights
- \* Fully automatic headlights
- \* Variable intermittent front windshield wipers
- \* Fixed interval rear windshield wiper
- \* Fixed rearmost windows
- \* Front and rear reading lights
- \* Compass
- \* Camera(s) - rear with washer
- \* Trip computer
- \* Trip odometer
- \* Delay-off headlights
- \* LED brakelights
- \* Speed sensitive wipers
- \* Rear window defroster
- \* Deep tinted windows
- \* Tachometer
- \* Outside temperature display
- \* Low tire pressure warning
- \* Parking sensors

### Safety and Security

- \* 4-wheel ABS brakes
- \* 4-wheel disc brakes
- \* ABS and driveline traction control
- \* Dual seat mounted side impact airbag supplemental restraint system
- \* Knee airbag supplemental restraint system
- \* Power remote door locks with 2 stage unlock and panic alarm
- \* MyKey restricted driving mode
- \* 3 fixed rear head restraints
- \* Brake assist with hill hold control
- \* AdvanceTrac w/Roll Stability Control electronic stability
- \* Dual front impact airbag supplemental restraint system
- \* Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag supplemental restraint system
- \* Airbag supplemental restraint system occupancy sensor
- \* Securilock immobilizer
- \* Manually adjustable front head restraints with tilt

### Dimensions

<b>General Weights</b>	
Curb	4443 lbs.
	GVWR 6160 lbs.
<b>Trailering Type</b>	
Trailer sway control	Yes
<b>General Trailering</b>	
Towing capacity	2000 lbs.
	GCWR 6900 lbs.
<b>Fuel Tank type</b>	
Capacity	19 gal.
	Capless fuel filler
<b>Off Road</b>	
Min ground clearance	8 "

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## Selected Equipment & Specs (cont'd)

<i>Interior cargo</i>			
Cargo volume	21.0 cu. ft.	Cargo volume seats folded	43.8 cu. ft.
Maximum cargo volume	80.7 cu. ft.		
<b>Powertrain</b>			
<i>Engine Type</i>			
Block material	Aluminum	Cylinders	V-6
Head material	Aluminum	Ignition	Electronic
Injection	Sequential MPI	Liters	3.5L
Orientation	Transverse	Recommended fuel	Regular unleaded
Valves per cylinder	4	Valvetrain	DOHC
Variable valve control	Yes		
<i>Engine Spec</i>			
Bore	3.64"	Compression ratio	10.8:1
Displacement	213 cu.in.	Stroke	3.41"
<i>Engine Power</i>			
SAEJ1349 AUG2004 compliant	Yes	Output	290 HP @ 6,500 RPM
Torque	255 ft.-lb @ 4,000 RPM		
<i>Alternator</i>			
Amps	175		
<i>Battery</i>			
Amp hours	58	Cold cranking amps	650
Run down protection	Yes		
<i>Transmission</i>			
Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		
<i>Transmission Gear Ratios</i>			
1st	4.484	2nd	2.872
3rd	1.842	4th	1.414
5th	1	6th	0.742
Reverse Gear ratios	2.882		
<i>Transmission Extras</i>			
Sequential shift control	SelectShift		
<i>Drive Type</i>			
Type	Front-wheel		
<i>Drive Feature</i>			
Traction control	ABS and driveline		
<i>Drive Axle</i>			
Ratio	3.39		
<i>Exhaust</i>			
Material	Stainless steel	System type	Quasi-dual
Tailpipe finisher	Chrome		
<i>Emissions</i>			

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## Selected Equipment & Specs (cont'd)

CARB	ULEV II	EPA	Tier 2 Bin 5
<i>Fuel Economy</i>			
City	17 mpg	Highway	24 mpg
Fuel type	Gasoline	Combined	20 mpg
<i>Fuel Economy (Alternate 1)</i>			
City	13 mpg	Highway	18 mpg
Fuel type	E85	Combined	15 mpg
<i>Acceleration</i>			
0-60 mph (s)	6.97		
<i>1/4 Mile</i>			
Seconds	15.4	Speed	95 mph
<i>Skid Pad</i>			
Lateral acceleration (g)	0.8		
<i>Slalom</i>			
Speed	56 mph		
<i>Green Values</i>			
Energy Impact Score (Barrels per year)	16.5	Carbon FP / Tailpipe and upstream total GHG (CO <sub>2</sub> , tons per year)	8.8

### Driveability

<i>Brakes</i>			
ABS	4-wheel	ABS channels	4
Type	4-wheel disc	Vented discs	Front and rear
<i>Brake Assistance</i>			
Brake assist	Yes	Hill hold control	Yes
<i>Suspension Control</i>			
Ride	Regular	Electronic stability	Stability control with anti-roll
<i>Front Suspension</i>			
Independence	Independent	Type	Strut
Anti-roll bar	Regular		
<i>Front Spring</i>			
Type	Coil	Grade	Regular
<i>Front Shocks</i>			
Type	Gas-pressurized		
<i>Rear Suspension</i>			
Independence	Independent	Type	Multi-link
Anti-roll bar	Regular		
<i>Rear Spring</i>			
Type	Coil	Grade	Regular
<i>Rear Shocks</i>			
Type	Gas-pressurized		
<i>Steering</i>			

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## Selected Equipment & Specs (cont'd)

Speed-sensing Type	Yes	Rack-pinion	Activation	Electric power-assist
Steering Specs	# of wheels 2			
<b>Exterior</b>				
<i>Front Wheels</i>				
Diameter	18"	Width	7.50"	
<i>Rear Wheels</i>				
Diameter	18"	Width	7.50"	
<i>Spare Wheels</i>				
Wheel material	Steel			
<i>Front and Rear Wheels</i>				
Appearance	Painted			
<i>Front Tires</i>				
Aspect	60	Diameter	18"	
Sidewalls	BSW	Speed	H	
Tread	AS	Type	P	
Width	245mm			
<i>Rear Tires</i>				
Aspect	60	Diameter	18"	
Sidewalls	BSW	Speed	H	
Tread	AS	Type	P	
Width	245mm			
<i>Spare Tire</i>				
Mount	Inside under cargo			
<i>Wheels</i>				
Front track	67.0"	Rear track	67.0"	
Turning radius	19.6'	Wheelbase	112.8"	
<i>Body Features</i>				
Front license plate bracket	Yes			
Body material	Galvanized steel/aluminum			
<i>Body Doors</i>				
Door count	4			
Right rear passenger	Conventional			
<i>Exterior Dimensions</i>				
Length	198.3"		Body width	78.9"
Body height	70.0"			
<b>Safety</b>				
<i>Airbags</i>				
Driver front-impact	Yes		Driver side-impact	Yes
Occupancy sensor	Yes		Overhead Safety Canopy System curtain 1st, 2nd and 3rd row	Seat mounted

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## Selected Equipment & Specs (cont'd)

Passenger front-impact Knee	Yes Passenger	Passenger side-impact	Seat mounted
<b>Seatbelt</b>			
Rear centre 3 point Pre-tensioners	Yes Front	Height adjustable Pre-tensioners (#)	Front 2
<b>Security</b>			
Immobilizer Restricted driving mode	Securilock MyKey	Panic alarm	Yes
<b>Seating</b>			
<b>Passenger Capacity</b>			
Capacity	7		
<b>Front Seats</b>			
Split	Buckets	Type	Bucket
<b>Driver Seat</b>			
Fore/aft Reclining Lumbar support	Power Manual Power 2-way	Height adjustable Way direction control Cushion tilt	Power 8 Power
<b>Passenger seat</b>			
Fore/aft Way direction control	Manual 4	Reclining	Manual
<b>Front Head Restraint</b>			
Control	Manual	Type	W/tilt
<b>Front Armrest</b>			
Centre	Yes		
<b>Rear Seats</b>			
Descriptor Folding Type	Split-bench 60-40 Fixed	Facing Folding position Reclining	Front Tumble forward Manual
<b>Rear Head Restraints</b>			
Type	Fixed	Number	3
<b>Rear Armrests</b>			
Centre	Yes		
<b>3rd Row Seats</b>			
Type Descriptor Fold into floor	Fixed Split-bench Manual	Folding Facing	50-50 Front
<b>3rd Row Head Restraint</b>			
Type	Fixed	Number	2
<b>Front Seat Trim</b>			
Material	Cloth	Back material	Cloth
<b>Rear Seat Trim Group</b>			
Material	Cloth	Back material	Carpet

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## Selected Equipment & Specs (cont'd)

<b>3rd Row Seat Trim</b>				
Material	Cloth	Back material		Carpet
<b>Convenience</b>				
<b>AC And Heat Type</b>				
Air conditioning	Manual	Rear HVAC	With separate controls	
Air filter	Yes	Underseat ducts	Yes	Yes
Auxiliary rear heater	Yes	Headliner/pillar ducts		Yes
<b>Audio System</b>				
CD	Single	CD location		In-dash
MP3 decoder	MP3 decoder	Auxiliary audio input		Yes
Radio	AM/FM/Satellite-prep	Radio grade		Regular
Seek-scan	Yes	External memory control		SYNC
Internet radio	Yes			
<b>Audio Speakers</b>				
Speaker type	Regular	Speakers		12
<b>Audio Controls</b>				
Speed sensitive volume	Yes	Steering wheel controls		Yes
Voice activation	Yes	Wireless streaming	Bluetooth	yes
<b>Audio Antenna</b>				
Type	Integrated roof			
<b>LCD Monitors</b>				
1st row	2	Primary monitor size (inches)		4.2
<b>Cruise Control</b>				
Cruise control	With steering wheel controls			
<b>Convenience Features</b>				
Driver foot rest	Yes	Retained accessory power		Yes
12V DC power outlet	4	Emergency S.O.S	911 Assist	
Wireless phone connectivity	Bluetooth	Smart device integration	App link	
<b>Door Lock Activation</b>				
Type	Power with 2 stage unlock	Remote	Keyfob (all doors)	Yes
Integrated key/remote	Yes	Auto locking		Yes
<b>Door Lock Type</b>				
Rear child safety	Manual	Tailgate/rear door lock	Included with power door locks	
<b>Instrumentation Type</b>				
Display	Analog			
<b>Instrumentation Gauges</b>				
Tachometer	Yes	Engine temperature		Yes
<b>Instrumentation Warnings</b>				
Oil pressure	Yes	Engine temperature		Yes
Battery	Yes	Lights on		Yes
Key	Yes	Low fuel		Yes
Low washer fluid	Yes	Door ajar		Yes

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## Selected Equipment & Specs (cont'd)

Trunk/liftgate ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Tire specific
<i>Instrumentation Displays</i>			
Clock	In-dash	Compass	Yes
Exterior temp	Yes	Systems monitor	Yes
Camera(s) - rear	With washer		
<i>Instrumentation Feature</i>			
PRND in IP	Yes	Trip computer	Yes
Trip odometer	Yes	Parking sensors	Rear
<i>Steering Wheel Type</i>			
Material	Urethane	Tilting	Manual
Telescoping	Manual		
<i>Front Side Windows</i>			
Window 1st row activation	Power		
<i>Windows Rear Side</i>			
2nd row activation	Power	3rd row activation	Fixed
<i>Window Features</i>			
1-touch down	Driver and passenger	1-touch up	Driver and passenger
Tinted	Deep		
<i>Front Windshield</i>			
Wiper	Variable intermittent	Sun visor strip	Yes
Speed sensitive wipers	Yes		
<i>Rear Windshield</i>			
Wiper	Fixed interval	Heating	Wiper park
Defroster	Yes	Window	Fixed
<i>Interior</i>			
<i>Driver Visor</i>			
Illuminated	Yes	Mirror	Yes
<i>Passenger Visor</i>			
Illuminated	Yes	Mirror	Yes
<i>Rear View Mirror</i>			
Day-night	Yes		
<i>Trim Door</i>			
Trim insert	Cloth		
<i>Headliner</i>			
Coverage	Full	Material	Cloth
<i>Floor Trim</i>			
Coverage	Full	Covering	Carpet
Mats	Vinyl/rubber front and rear		
<i>Trim Feature</i>			
Instrument panel insert	Metal-look	Gear shift knob	Leather/chrome
Door panel insert	Metal-look	Console insert	Metal-look

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## Selected Equipment & Specs (cont'd)

Interior accents	.....	Metal-look	
<b>Lighting</b>			
Dome light type	.....	Fade	.....
Illuminated entry	.....	Yes	.....
Variable IP lighting	.....	Yes	.....
<b>Floor Console Storage</b>			
Storage	.....	Covered	.....
<b>Overhead Console Storage</b>			
Storage	.....	Yes	.....
<b>Storage</b>			
Driver door bin	.....	Yes	.....
Glove box	.....	Locking	.....
Seatback storage pockets	.....	2	.....
Rear yes	.....	Yes	.....
<b>Cargo Space Trim</b>			
Floor	.....	Carpet	.....
<b>Cargo Space Feature</b>			
Tie downs	.....	Yes	.....
<b>Legroom</b>			
Front	.....	42.9"	.....
Third	.....	32.0"	.....
<b>Headroom</b>			
Front	.....	41.4"	.....
Third	.....	37.8"	.....
<b>Hip Room</b>			
Front	.....	57.3"	.....
Third	.....	40.7"	.....
<b>Shoulder Room</b>			
Front	.....	61.5"	.....
Third	.....	50.8"	.....
<b>Interior Volume</b>			
Passenger volume	.....	151.7 cu.ft.	.....

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**Les Stumpf Ford**  
3030 W College Ave, Appleton, Wisconsin,  
549142990  
Office: 920-731-5211

**2017 Explorer, Sport Utility**  
4dr FWD Base(K7B)

## Pricing - Single Vehicle

	<b>MSRP</b>
<i>Vehicle Pricing</i>	
Vehicle Price	\$31,160.00
Options & Colors	\$470.00
Upfitting	\$0.00
Destination Charge	\$945.00

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**Total** **\$32,575.00**

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Customer Signature

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Acceptance Date

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Les Stumpf Ford  
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 Office: 920-731-5211

2017 Explorer, Sport U  
 4dr FWD Base

N

*Selected Options*

STANDARD VEHICLE PRICE \$31,111

Equipment Group 100A

Engine: 3.5L Ti-VCT V6 (FFV)

Transmission: 6-Speed SelectShift Automatic

3.39 Non-Limited-Slip Axle Ratio

GVWR: 6,160 lbs

Tires: P245/60R18 AS BSW

Wheels: 18" Painted Aluminum

Cloth Bucket Seats

Monotone Paint Application

113" Wheelbase

Radio: AM/FM Stereo w/Single-CD/MP3 Capable

SYNC

Floor Liners

Front License Plate Bracket

Priced DORA

Rear Bumper Protector (Dealer Installed)

Reverse Sensing System

Blue Jeans Metallic

Medium Light Camel

*Major Equipment*

(Based on selected options, shown at right)

3.5L V-6 DOHC w/SMP1 290hp

6 speed automatic w/OD

\* 4-wheel ABS

\* Traction control

\* Battery with run down protection

\* Air conditioning

\* AM/FM/Satellite-prep with seek-scan, single in-dash CD player, MP3 decoder, auxiliary audio input, external memory control, internet radio

\* Daytime running

\* Rear child safety locks

\* Variable intermittent speed-sensitive wipers

\* Dual front airbags

\* Airbag occupancy sensor

\* Rear window defroster

\* Message Center

\* Reclining front bucket seats

\* 50-50 foldingsplit-bench

\* No Boundaries Roof Rack

*Fuel Economy*

City  
17 mpg



Hwy  
24 mpg

- \* Exterior: Blue Jeans Metallic
- \* Interior: Medium Light Camel
- \* Brake assistance
- \* P 245/60R18 BSW AS H-rated tires
- \* Advance Trac w/Roll Stability Control
- \* Tinted glass
- \* Bluetooth wireless streaming
- \* LED brakelights
- \* Dual power remote mirrors
- \* 18 x 7.5 aluminum wheels
- \* Driver and front passenger seat mounted side airbags
- \* SecurLock immobilizer
- \* Tachometer
- \* Undersat ducts
- \* 60-40 folding 2nd row split-bench
- \* Audio control on steering wheel

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 Prepared for: Mr. Edgar A. Gonzalez Support Services Captain Neenah Police  
 By: Mike Couthard Date: 08/24/2016 | Price Level: 725



Les Stumpf Ford  
3030 W College Ave, Appleton, Wisconsin, 549142990  
Office: 920-731-5211

2017 Explorer, Sport Utility  
4dr FWD Base (4

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SUBTOTAL	\$31,631
Destination Charge	\$94
<b>TOTAL</b>	<b>\$32,571</b>

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Prepared for: Mr. Edgar A. Gonzalez Support Services Captain Neenah Police  
By: Mike Coulthard Date: 08/24/2016 | Price Level: 725



**Les Stumpf Ford**  
3030 W College Ave, Appleton, Wisconsin,  
549142990  
Office: 920-731-5211

**2017 Explorer, Sport Utility**  
4dr FWD Base(K7B)

## Standard Equipment & Specs

### Dimensions

- \* Exterior length: 198.3"
- \* Exterior height: 70.0"
- \* Front track: 67.0"
- \* Turning radius: 19.6'
- \* Front legroom: 42.9"
- \* 3rd row legroom: 32.0"
- \* Rear headroom: 40.6"
- \* Front hiproom: 57.3"
- \* 3rd row hiproom: 40.7"
- \* Rear shoulder room: 61.0"
- \* Passenger volume: 151.7cu.ft.
- \* Cargo volume seats folded: 43.8cu.ft.
- \* Exterior width: 78.9"
- \* Wheelbase: 112.8"
- \* Rear track: 67.0"
- \* Min ground clearance: 7.8"
- \* Rear legroom: 39.5"
- \* Front headroom: 41.4"
- \* 3rd row headroom: 37.8"
- \* Rear hiproom: 56.8"
- \* Front shoulder room: 61.5"
- \* 3rd row shoulder room: 50.8"
- \* Cargo volume: 21.0cu.ft.
- \* Maximum cargo volume: 80.7cu.ft.

### Powertrain

- \* 290hp 3.5L DOHC 24 valve V-6 engine with variable valve control, SMPI
- \* ULEV II
- \* Front-wheel drive
- \* Fuel Economy Highway: 24 mpg
- \* Recommended fuel : regular unleaded
- \* 6 speed automatic transmission with overdrive
- \* Fuel Economy City: 17 mpg
- \* Capless fuel filler

### Suspension/Handling

- \* Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- \* Speed-sensing electric power-assist rack-pinion Steering
- \* P245/60HR18 BSW AS front and rear tires
- \* Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks
- \* Front and rear 18 x 7.5 painted aluminum wheels

### Body Exterior

- \* 4 doors
- \* Black door mirrors
- \* Body-coloured bumpers
- \* Clearcoat paint
- \* Driver and passenger power remote folding door mirrors
- \* Lip rear spoiler
- \* Roof rack rails only
- \* Front and rear 18 x 7.5 wheels

### Convenience

- \* Manual air conditioning with air filter
- \* Auxiliary rear heater
- \* Power windows
- \* Driver and passenger 1-touch down
- \* Manual tilt steering wheel
- \* Day-night rearview mirror
- \* Wireless phone connectivity
- \* 2 1st row LCD monitors
- \* Dual illuminated visor mirrors
- \* Full overhead console
- \* Rear door bins
- \* Rear HVAC with separate controls
- \* Cruise control with steering wheel controls
- \* Driver and passenger 1-touch up
- \* Remote power door locks with 2 stage unlock and illuminated entry
- \* Manual telescopic steering wheel
- \* 911 Assist emergency S.O.S
- \* Applink smart device integration
- \* Front and rear cupholders
- \* Full floor console
- \* Driver and passenger door bins

### Seats and Trim

- \* Seating capacity of 7
- \* 8-way 6-way power driver seat adjustment
- \* Front bucket seats
- \* Power 2-way driver lumbar support

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 3030 W College Ave, Appleton, Wisconsin,  
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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

- \* Power height adjustable driver seat
- \* Centre front armrest
- \* 50-50 3rd row split-bench seat
- \* Metal-look instrument panel insert
- \* Leather/chrome gear shift knob
- \* 4-way passenger seat adjustment
- \* 60-40 folding rear split-bench seat
- \* Cloth seat upholstery
- \* Metal-look console insert

### Entertainment Features

- \* AM/FM/Satellite-prep radio
- \* MP3 decoder
- \* SYNC external memory control
- \* 6 speakers
- \* Integrated roof antenna
- \* Single CD player
- \* Auxiliary audio input
- \* Steering wheel mounted radio controls
- \* Wireless streaming

### Lighting, Visibility and Instrumentation

- \* LED low beam aero-composite headlights
- \* Fully automatic headlights
- \* Variable intermittent front windshield wipers
- \* Fixed interval rear windshield wiper
- \* Fixed rearmost windows
- \* Front and rear reading lights
- \* Compass
- \* Camera(s) - rear with washer
- \* Trip computer
- \* Delay-off headlights
- \* LED brakelights
- \* Speed sensitive wipers
- \* Rear window defroster
- \* Deep tinted windows
- \* Tachometer
- \* Outside temperature display
- \* Low tire pressure warning
- \* Trip odometer

### Safety and Security

- \* 4-wheel ABS brakes
- \* 4-wheel disc brakes
- \* ABS and driveline traction control
- \* Dual seat mounted side impact airbag supplemental restraint system
- \* Knee airbag supplemental restraint system
- \* Power remote door locks with 2 stage unlock and panic alarm
- \* MyKey restricted driving mode
- \* 3 fixed rear head restraints
- \* Brake assist with hill hold control
- \* AdvanceTrac w/Roll Stability Control electronic stability
- \* Dual front impact airbag supplemental restraint system
- \* Safety Canopy System curtain 1st, 2nd and 3rd row overhead airbag supplemental restraint system
- \* Airbag supplemental restraint system occupancy sensor
- \* Securilock immobilizer
- \* Manually adjustable front head restraints with tilt

### Dimensions

<b>General Weights</b>			
Curb	4443 lbs.	GVWR	6160 lbs.
<b>Trailerling Type</b>			
Trailer sway control	Yes		
<b>General Trailerling</b>			
Towing capacity	2000 lbs.	GCWR	6900 lbs.
<b>Fuel Tank type</b>			
Capacity	19 gal.	Capless fuel filler	Yes
<b>Off Road</b>			
Min ground clearance	8 "		
<b>Interior cargo</b>			

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

Cargo volume	21.0 cu.ft.	Cargo volume seats folded	43.8 cu.ft.
Maximum cargo volume	80.7 cu.ft.		
<b>Powertrain</b>			
<i>Engine Type</i>			
Block material	Aluminum	Cylinders	V-6
Head material	Aluminum	Ignition	Electronic
Injection	Sequential MPI	Liters	3.5L
Orientation	Transverse	Recommended fuel	Regular unleaded
Valves per cylinder	4	Valvetrain	DOHC
Variable valve control	Yes		
<i>Engine Spec</i>			
Bore	3.64"	Compression ratio	10.8:1
Displacement	213 cu.in.	Stroke	3.41"
<i>Engine Power</i>			
SAE J1349 AUG2004 compliant	Yes	Output	290 HP @ 6,500 RPM
Torque	255 ft.-lb @ 4,000 RPM		
<i>Alternator</i>			
Amps	175		
<i>Battery</i>			
Amp hours	58	Cold cranking amps	650
Run down protection	Yes		
<i>Transmission</i>			
Electronic control	Yes	Lock-up	Yes
Overdrive	Yes	Speed	6
Type	Automatic		
<i>Transmission Gear Ratios</i>			
1st	4.484	2nd	2.872
3rd	1.842	4th	1.414
5th	1	6th	0.742
Reverse Gear ratios	2.882		
<i>Transmission Extras</i>			
Sequential shift control	SelectShift		
<i>Drive Type</i>			
Type	Front-wheel		
<i>Drive Feature</i>			
Traction control	ABS and driveline		
<i>Drive Axle</i>			
Ratio	3.39		
<i>Exhaust</i>			
Material	Stainless steel	System type	Quasi-dual
Tailpipe finisher	Chrome		
<i>Emissions</i>			
CARB	ULEV II	EPA	Tier 2 Bin 5

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

<i>Fuel Economy</i>			
City	17 mpg	Highway	24 mpg
Fuel type	Gasoline	Combined	20 mpg
<i>Fuel Economy (Alternate 1)</i>			
City	13 mpg	Highway	18 mpg
Fuel type	E85	Combined	15 mpg
<i>Acceleration</i>			
0-60 mph (s)	6.97		
<i>1/4 Mile</i>			
Seconds	15.4	Speed	95 mph
<i>Skid Pad</i>			
Lateral acceleration (g)	0.8		
<i>Slalom</i>			
Speed	56 mph		
<i>Green Values</i>			
Energy Impact Score (Barrels per year)	16.5	Carbon FP / Tailpipe and upstream total GHG (CO2, tons per year)	8.8

### Driveability

<i>Brakes</i>			
ABS Type	4-wheel disc	ABS channels	4
		Vented discs	Front and rear
<i>Brake Assistance</i>			
Brake assist	Yes	Hill hold control	Yes
<i>Suspension Control</i>			
Ride	Regular	Electronic stability	Stability control with anti-roll
<i>Front Suspension</i>			
Independence	Independent	Type	Strut
Anti-roll bar	Regular		
<i>Front Spring</i>			
Type	Coil	Grade	Regular
<i>Front Shocks</i>			
Type	Gas-pressurized		
<i>Rear Suspension</i>			
Independence	Independent	Type	Multi-link
Anti-roll bar	Regular		
<i>Rear Spring</i>			
Type	Coil	Grade	Regular
<i>Rear Shocks</i>			
Type	Gas-pressurized		
<i>Steering</i>			
Speed-sensing	Yes	Activation	Electric power-assist

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

<b>Steering Specs</b>	Type .....	Rack-pinion		
	# of wheels .....	2		
<b>Exterior</b>				
<b>Front Wheels</b>	Diameter .....	18"	Width .....	7.50"
<b>Rear Wheels</b>	Diameter .....	18"	Width .....	7.50"
<b>Spare Wheels</b>	Wheel material .....	Steel		
<b>Front and Rear Wheels</b>	Appearance .....	Painted	Material .....	Aluminum
<b>Front Tires</b>				
Aspect .....	Sidewalls .....	60 BSW	Diameter .....	18"
Tread .....	Width .....	AS 245mm	Speed .....	H
			Type .....	P
<b>Rear Tires</b>				
Aspect .....	Sidewalls .....	60 BSW	Diameter .....	18"
Tread .....	Width .....	AS 245mm	Speed .....	H
			Type .....	P
<b>Spare Tire</b>				
Mount .....	Inside under cargo		Type .....	Compact
<b>Wheels</b>				
Front track .....	Turning radius .....	67.0" 19.6'	Rear track .....	67.0"
			Wheelbase .....	112.8"
<b>Body Features</b>				
Rear spoiler .....	Side impact beams .....	Lip Yes	Body material .....	Galvanized steel/aluminum
<b>Body Doors</b>				
Door count .....	Right rear passenger .....	4 Conventional	Left rear passenger .....	Conventional
			Rear cargo .....	Liftgate
<b>Exterior Dimensions</b>				
Length .....	Body height .....	198.3" 70.0"	Body width .....	78.9"
<b>Safety</b>				
<b>Airbags</b>				
Driver front-impact .....	Occupancy sensor .....	Yes Yes	Driver side-impact .....	Seat mounted
			Overhead Safety Canopy System curtain 1st, 2nd and 3rd row .....	Seat mounted
Passenger front-impact .....		Yes	Passenger side-impact .....	Seat mounted

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

Knee	Passenger		
<b>Seatbelt</b>			
Rear centre 3 point Pre-tensioners	Yes Front	Height adjustable Pre-tensioners (#)	Front 2
<b>Security</b>			
Immobilizer	Securilock MyKey	Panic alarm	Yes
Restricted driving mode			

### Seating

<b>Passenger Capacity</b>	Capacity	7	
<b>Front Seats</b>			
Split	Buckets	Type	Bucket
<b>Driver Seat</b>			
Fore/aft Reclining Lumbar support	Power Manual Power 2-way	Height adjustable Way direction control Cushion tilt	Power 8 Power
<b>Passenger seat</b>			
Fore/aft Way direction control	Manual 4	Reclining	Manual
<b>Front Head Restraint</b>			
Control	Manual	Type	V/tilt
<b>Front Armrest</b>			
Centre	Yes		
<b>Rear Seats</b>			
Descriptor Folding Type	Split-bench 60-40 Fixed	Facing Folding position Reclining	Front Tumble forward Manual
<b>Rear Head Restraints</b>			
Type	Fixed	Number	3
<b>Rear Armrests</b>			
Centre	Yes		
<b>3rd Row Seats</b>			
Type Descriptor Fold into floor	Fixed Split-bench Manual	Folding Facing	50-50 Front
<b>3rd Row Head Restraint</b>			
Type	Fixed	Number	2
<b>Front Seat Trim</b>			
Material	Cloth	Back material	Cloth
<b>Rear Seat Trim Group</b>			
Material	Cloth	Back material	Carpet

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

<i>3rd Row Seat Trim</i>		Cloth	Back material	Carpet
<b>Convenience</b>				
<i>AC And Heat Type</i>				
Air conditioning	Manual	Rear HVAC	With separate controls	
Air filter	Yes	Underseat ducts	Yes	Yes
Auxiliary rear heater	Yes	Headliner/pillar ducts	Yes	Yes
<i>Audio System</i>				
CD	Single	CD location	In-dash	
MP3 decoder	MP3 decoder	Auxiliary audio input	Yes	
Radio	AM/FM/Satellite-prep	Radio grade	Regular	
Seek-scan	Yes	External memory control	SYNC	
Internet radio	Yes			
<i>Audio Speakers</i>				
Speaker type	Regular	Speakers	6	
<i>Audio Controls</i>				
Speed sensitive volume	Yes	Steering wheel controls	Yes	
Voice activation	Yes	Wireless streaming	Bluetooth yes	
<i>Audio Antenna</i>				
Type	Integrated roof			
<i>LCD Monitors</i>				
1st row	2	Primary monitor size (inches)	4.2	
<i>Cruise Control</i>				
Cruise control	With steering wheel controls			
<i>Convenience Features</i>				
Driver foot rest	Yes	Retained accessory power	Yes	
12V DC power outlet	4	Emergency S.O.S	911 Assist	
Wireless phone connectivity	Bluetooth	Smart device integration	App link	
<i>Door Lock Activation</i>				
Type	Power with 2 stage unlock	Remote	Keyfob (all doors)	
Integrated key/remote	Yes	Auto locking	Yes	
<i>Door Lock Type</i>				
Rear child safety	Manual	Tailgate/rear door lock	Included with power door locks	
<i>Instrumentation Type</i>				
Display	Analog			
<i>Instrumentation Gauges</i>				
Tachometer	Yes	Engine temperature	Yes	
<i>Instrumentation Warnings</i>				
Oil pressure	Yes	Engine temperature	Yes	
Battery	Yes	Lights on	Yes	
Key	Yes	Low fuel	Yes	
Low washer fluid	Yes	Door ajar	Yes	

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

Trunk/liftgate ajar	Yes	Service interval	Yes
Brake fluid	Yes	Low tire pressure	Tire specific
<i>Instrumentation Displays</i>			
Clock	In-dash	Compass	Yes
Exterior temp	Yes	Systems monitor	Yes
Camera(s) - rear	With washer		
<i>Instrumentation Feature</i>			
PRND in IP	Yes	Trip computer	Yes
Trip odometer	Yes		
<i>Steering Wheel Type</i>			
Material	Urethane	Tilting	Manual
Telescoping	Manual		
<i>Front Side Windows</i>			
Window 1st row activation	Power		
<i>Windows Rear Side</i>			
2nd row activation	Power	3rd row activation	Fixed
<i>Window Features</i>			
1-touch down	Driver and passenger	1-touch up	Driver and passenger
Tinted	Deep		
<i>Front Windshield</i>			
Wiper	Variable intermittent	Sun visor strip	Yes
Speed sensitive wipers	Yes		
<i>Rear Windshield</i>			
Wiper	Fixed interval	Heating	Wiper park
Defroster	Yes	Window	Fixed
<i>Interior</i>			
<i>Driver Visor</i>			
Illuminated	Yes	Mirror	Yes
<i>Passenger Visor</i>			
Illuminated	Yes	Mirror	Yes
<i>Rear View Mirror</i>			
Day-night	Yes		
<i>Trim Door</i>			
Trim insert	Cloth		
<i>Headliner</i>			
Coverage	Full	Material	Cloth
<i>Floor Trim</i>			
Coverage	Full	Covering	Carpet
Mats	Carpet front and rear		
<i>Trim Feature</i>			
Instrument panel insert	Metal-look	Gear shift knob	Leather/chrome
Door panel insert	Metal-look	Console insert	Metal-look

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**2017 Explorer, Sport Utility**  
 4dr FWD Base(K7B)

## Standard Equipment & Specs (cont'd)

Interior accents	Metal-look		
<i>Lighting</i>			
Dome light type	Fade	Front reading	Yes
Illuminated entry	Yes	Rear reading	Yes
Variable IP lighting	Yes		
<i>Floor Console Storage</i>			
Storage	Covered	Type	Full
<i>Overhead Console Storage</i>			
Storage	Yes	Type	Full
<i>Storage</i>			
Driver door bin	Yes	Front Beverage holder(s)	Yes
Glove box	Locking	Passenger door bin	Yes
Seatback storage pockets	2	Illuminated	Yes
Rear yes	Yes	Rear door bins	Yes
<i>Cargo Space Trim</i>			
Floor	Carpet	Trunk lid/rear cargo door	Plastic
<i>Cargo Space Feature</i>			
Tie downs	Yes	Light	Yes
<i>Legroom</i>			
Front	42.9"	Rear	39.5"
Third	32.0"		
<i>Headroom</i>			
Front	41.4"	Rear	40.6"
Third	37.8"		
<i>Hip Room</i>			
Front	57.3"	Rear	56.8"
Third	40.7"		
<i>Shoulder Room</i>			
Front	61.5"	Rear	61.0"
Third	50.8"		
<i>Interior Volume</i>			
Passenger volume	151.7 cu.ft.		

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- 250

FIN CODE QV734



Vehicle Specifications required in Bid  
for  
2017 Ford Explorer, Civilian

Neenah Police Department  
2111 Marathon Avenue  
Neenah, WI 54956-4771  
920-886-6000

OPTIONS	CODE	COST
<b>Requested Options Included in Bid:</b>		
2017 Ford Explorer 4dr FWD	K7B	\$ 30,070.00
Equipment Group 100A	100A	\$ -
Front License Plater Bracket	153	\$ -
Reverse Sensing System	76R	\$ 261.00
Deep Tray Floor Mats	16N	\$ 114.00
Rear Bumper Protector	60V	\$ 71.00
Preferred Exterior Color - Blue Jeans	NI	-
	7L	
		Plates 75.00
		Title 69.50
		Tax Exempt
Available Discounts or Incentives:		
		- \$ 4,303
Fleet Incentive Expires on 11/1/16		
TOTAL		\$ 25,178.22

CNGP530

VEHICLE ORDER CONFIRMATION

08/24/16 17:44:24

==>

2017 EXPLORER 4-DOOR

Dealer: F41353

Page: 1 of 1

Order No: 0000

Priority: K2 Ord FIN: QV734

Order Type: 5B Price Level: 725

Ord Code: 100A Cust/Filt Name: CITY OF NENNA

PO Number:

RETAIL

RETAIL

K7B 4DR FWD BASE \$31160

SLCTSHFT TRANS

.112.6" WB

FLEX-FUEL

N1 BLUE JEANS MET

153 FRT LICENSE BKT NC

7 CLOTH BUCKET

SP DLR ACCT ADJ

L MED LT CAMEL

SP FLT ACCT CR

100A EQUIP GRP

FUEL CHARGE

.18" PNTD ALUM

B4A NET INV FLT OPT NC

998 .3.5L V6 TIVCT

PRICED DORA NC

44J .6-SPD AUTO TRAN

DEST AND DELIV 945

.P245/60R18 A/S

TOTAL BASE AND OPTIONS 32575

16N FLOOR LINERS

TOTAL 32575

60V REAR BUMP \*FIA\*

\*THIS IS NOT AN INVOICE\*

76R REVERSE SENSING

\*TOTAL PRICE EXCLUDES COMP PR

794 PRICE CONCESSN

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