



Department of Public Works

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Proposals for Fleet Purchases Fleet #1C - Fleet #19 - Fleet #17

Staff requested individual proposals for three pieces of fleet equipment:

- Fleet #1C - 2017 Cab 2500 Chassis and Service Body
- Fleet #19 - 2017 Cutaway Chassis and Enclosed Service Van
- Fleet #17 - 2017 One Ton 3500 Chassis Dually Dump Truck

The proposals received are listed below along with a total of the quotes received from each vendor for the equipment. The lowest cost vendor for each of the columns is highlighted.

Company	Fleet #1C	Fleet #19	Fleet #17	TOTAL
Bergstrom Ford Neenah, WI	\$37,073.16	\$39,242.66	\$35,451.88	\$111,767.70
Bergstrom Chevrolet Neenah, WI	\$40,221.00	\$39,479.00	\$35,373.00	\$115,073.00
Bob Fish GMC West Bend, WI	\$39,687.50	\$39,004.00	\$36,069.00	\$114,760.50
L & S Truck Center Ford Appleton, WI	\$39,128.16	\$38,398.35	\$37,067.39	\$114,593.90
Ewald Hartford Ford LLC ¹ Hartford, WI	\$37,730.00	\$38,996.00	\$35,387.50	\$112,113.50
Ewald Chevrolet Buick LLC ¹ Oconomowoc, WI	\$38,215.00	\$37,879.00	\$34,580.00	\$110,674.00
Ewald Motors of Oconomowoc Ram ¹ Oconomowoc, WI	\$38,545.00	No Bid	\$35,664.50	
BUDGET	\$37,000.00	\$38,000.00	\$37,000.00	\$112,000.00

Note 1: State Contract

Staff is comfortable recommending the low quote for each of the individual pieces of equipment. The reason for presenting the proposals in this manner is to ask Committee to consider the possibility of awarding the equipment purchases as a package to a local vendor, Bergstrom Ford, which not only keeps the business in the city but offers the potential for better service on the equipment.